



GETTING STARTED IN REAL ESTATE

How to get your CALIFORNIA REAL ESTATE LICENSE

Getting licensed for your new career might seem a bit daunting, but we're here to guide you through the process. Read on to learn the six steps you'll need to take before starting your career in California real estate.



Prequalifications

To start:

- You must be at least 18 years of age.
- If you are not a California resident, see Out-of-State Applicants at <https://www.dre.ca.gov/examinees/outofstate.html>.
- All applicants must be honest and truthful, and conviction of a crime may result in the denial of a license. Failure to disclose any criminal violation or disciplinary action may also result in the denial of a license.

1 Complete 135 hours of Pre-Licensing education.

You must first take and pass 135 hours of Pre-Licensing coursework, which consists of three courses, including:

- [Real Estate Principles \(45 hours\)](#)
- [Real Estate Practices \(45 hours\)](#)
- [Real Estate Finance \(45 hours\)](#)

2 Pass the course final exam.

Once you complete each Pre-Licensing course, you must take a final exam. You have two attempts to pass each final exam, and you're allotted one minute per question.

The passing score for each of these final exams is 70%, and you must take each final in the presence of a proctor if you enrolled before 9/25/19. You will need to schedule an appointment with a proctor in advance. Find out more about our proctoring process [here](#).

Qualified students enrolled on or after 9/25/19 will not need to have a proctored exam.

3 Pass the California Real Estate Salesperson Exam.

After you pass your course final exams, you'll take the California licensing exam. This exam consists of 150 multiple-choice questions with a time limit of 3 hours and 15 minutes, and the minimum passing score is 70%.

If you want help passing your real estate exam, The CE Shop offers [comprehensive Exam Prep tailored to California](#).

4 Choose a sponsoring broker.

To begin your new career, you must be sponsored by an active California real estate broker. It's important to find a good fit when [picking a broker](#) to work with and it's a key factor to becoming a successful California real estate agent.

Here are some questions to consider when searching for the right broker:

- What is their reputation, both locally and nationally?
- What kind of real estate agents are they looking for?
- Are they technologically advanced and up-to-date with the latest systems?
- How do they support their agents with education and training?
- What kind of commission structure do they offer?
- Do they offer benefits?
- Do they provide their agents with leads and marketing material?
- Is there room to grow with the brokerage?
- Is there room to grow with the brokerage?

5 Complete your licensing application.

After you pass the examination, and if you have not filed a License Combo Application, then you will be sent a [Salesperson License Application \(RE 202\)](#). This form must be completed and returned along with the [appropriate fee](#) within one year of passing the examination. A license cannot be issued until DRE receives fingerprint response information. See [Fingerprint Requirements](#) for further information. In addition, the [RE909](#) form completes all necessary payment documentation needed for the California Real Estate Department to process a new sales agent.

Evidence of completion of Real Estate Principles, Real Estate Practice, and one additional course from the course requirements list must be on file before your license is issued. Out-of-state applicants must also submit a completed and notarized [Consent to Service of Process \(RE 234\)](#). See [Out-of-State Applicants](#) for further information.

Once your application is approved by the state, DRE will issue your California Real Estate Salesperson license. You can look up your new real estate license on DRE's eLicensing Online website [here](#).



PRE-LICENSING | EXAM PREP | POST-LICENSING | CONTINUING EDUCATION | UPGRADE YOUR LICENSE

THERE'S NO REASON NOT TO START A BRILLIANT CAREER IN REAL ESTATE

The CE Shop has everything you need to begin your new journey into the real estate industry.



When you sign up with The CE Shop, you're enrolling in an award-winning real estate education. They provide many different course packages that meet your budget and include the exact how-to steps for getting licensed. Whatever your needs are, The CE Shop makes your career transition a seamless one.

Take the risk out of starting in a new field and dive into your new real estate career with confidence. Enroll with The CE Shop today at

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